

Commission Protection

You work hard for your commissions... why not protect them? Allianz Travel Insurance's Commission Protection program allows you to prevent your hard-earned commissions from being reclaimed by the travel supplier if your client cancels their vacation plans!

How the Program Works:

Your client purchases a \$1,000 vacation from a travel supplier and purchases a qualifying Allianz Travel Insurance policy that pays 20% commission protection. After final payment, your client is forced to cancel their trip (for a covered reason). Your client files a claim with Allianz Global Assistance and is reimbursed \$1,000. You then file a claim for your lost commission and receive a check for up to 20% of the trip cost- in this case, \$200. If your client happens to insure only \$800 of their \$1,000 trip, you would receive commission protection on the \$800, or \$160.

What are the Restrictions?

- There are maximum payout amounts. Please refer to your Travel Agent Guide or sales contract to determine these amounts.
- Your client must cancel for a covered reason.
- Commission will only be protected on bookings for which final payment has been made.
- In the event of a full refund by the travel supplier, Commission Protection is not in effect.
- If you charge your client a cancellation fee, that fee will be subtracted from your Commission Protection payment.
- When a client cancels, the program requires you to refund all of the client's money including all monies returned by the travel supplier and your commission amount.
- Your client must file a Trip Cancellation claim and the claim must be payable. Commission Protection will not be paid on denied claims.
- Commission Protection is available on the insured amount of the trip.

Is There Anything Else I Need to Know?

- To qualify for the Commission Protection program, you must first sign a travel agency Participation Agreement. You are automatically enrolled in the program.
- Allianz Global Assistance automatically includes Commission Protection in some of our plans. Please refer to your Travel Agent Guide or sales contract to determine which plans include Commission Protection.

I Need Additional Information...

If you are interested in learning more about Commission Protection, please call 1-800-284-8300. Your Allianz Global Assistance Sales Representative can also provide you with details.

Insurance coverage is underwritten by BCS Insurance Company (OH, Administrative Office: Oakbrook Terrace, IL), rated "A-" (Excellent) by A.M. Best Co., under BCS Form No. 52.201 series or 52.401 series, or Jefferson Insurance Company (NY, Administrative Office: Richmond, VA), rated "A" (Excellent) by A.M. Best Co., under Jefferson Form No. 101-C series or 101-P series, depending on the insured's state. Allianz Global Assistance and Allianz Travel Insurance are brands of AGA Service Company. AGA Service Company is the licensed producer and administrator of this plan and an affiliate of Jefferson Insurance Company. The insured shall not receive any special benefit or advantage because of the affiliation between AGA Service Company and Jefferson Insurance Company.

Global Assistance

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